Bubbles and Central Banks: Historical Perspectives

> Markus K. Brunnermeier Princeton University

Isabel Schnabel Johannes Gutenberg University Mainz, CESifo and German Council of Economic Experts

Econometric Society Winter Meetings San Francisco, January 3rd, 2016

I. Introduction

II. Characteristics of asset price bubbles

III. Severity of crises

IV. Policy responses

How should central banks react to asset price booms?

Should central banks behave passively and intervene only when a bubble bursts?

 \Rightarrow "Cleaning up the mess" (Greenspan view)

Or should they try to prevent the emergence of bubbles early on?

\Rightarrow "Leaning against the wind" (BIS view)

- If central banks should "lean against the wind", how should they intervene?
 - Should they raise interest rates...
 - ... or use macroprudential tools?

Why monetary policy should not react to asset prices

- Bubbles cannot be *identified* with confidence
- Monetary policy is too blunt to contain a bubble in a specific market
- High costs of intervention because it may damage other parts of the economy
- Bubbles are a problem only in combination with unstable financial markets
 - Problems should be tackled by financial regulation rather than monetary policy

Why monetary policy **should** react to asset prices

- Even if bubbles are hard to identify, it is not optimal to do nothing
- Expected costs of bursting bubbles outweigh the costs of intervention
- Cleaning after a bubble is an *asymmetric* policy, which risks creating the *next bubble*
- Financial regulation may not be fully effective
 - Regulatory arbitrage limits the reach of financial regulation
 - Monetary policy also reaches the shadow banking sector

Contribution of this paper

- Analyze and categorize 23 prominent asset price booms from the past 400 years:
 - Types of assets involved
 - Holders of assets
 - Economic environment during emergence
 - Severity of crises
 - Policy responses

Selection problem

- Selection bias: Historical reporting of asset price bubbles is more likely if ...
 - they were not tackled and burst,
 - they were tackled by mistake,
 - they resulted in severe crises
- Therefore, we also searched for asset price booms not resulting in severe crises
- High selectivity has to be kept in mind when interpreting results

Overview of sample

	Event	Time	Place
1	Tulipmania	1634-1637 (crisis: Feb. 1636)	Netherlands
2	Mississippi bubble	1719-1720 (crisis: May 1720)	Paris
3	Crisis of 1763	1763 (crisis: Sept. 1763)	Amsterdam, Hamburg, Berlir
4	Crisis of 1772	1772-1773 (crisis: June 1772)	England, Scotland
5	Latin America Mania	1824-1825 (crisis: Dec. 1825)	England (mainly London)
6	Railway Mania	1840s (crises: April/Oct.1847)	England
7	Panic of 1857	1856-1857 (crisis: Oct.1857)	United States
8	Gründerkrise	1872-1873 (crisis: May 1873)	Germany, Austria
9	Chicago real estate boom	1881-1883 (no crisis)	Chicago
10	Crisis of 1882	1881-1882 (crisis: Jan.1882)	France
11	Panic of 1893	1890-1893 (crisis: Jan. 1893)	Australia
12	Norwegian crisis of 1899	1895-1900 (crisis: July 1899)	Norway
13	US real estate bubble	1920-1926 (no crisis)	United States
14	German stock price bubble	1927 (crisis: May 1927)	Germany
15	US stock price bubble	1928-1929 (crisis: Oct. 1929)	United States
16	Lost decade	1985-2003 (crisis: Jan. 1990)	Japan
17	Scandinavian crisis: Norway	1984-1992 (crisis: Oct. 1991)	Norway
18	Scandinavian crisis: Finland	1986-1992 (crisis: Sept. 1991)	Finland
19	Asian crisis: Thailand	1995-1998 (crisis: July 1997)	Thailand
20	Dotcom bubble	1995-2001 (crisis: April 2000)	USA
21	Real estate bubble in Australia	2002-2004 (no crisis)	Australia
22	Subprime housing bubble	2003-2010 (crisis: 2007)	USA
23	Spanish housing bubble	1997-? (crisis: 2007)	Spain

I. Introduction

II. Characteristics of asset price bubbles

III. Severity of crises

IV. Policy responses

II. Characteristics of asset price bubbles

- Bubbles occurred in a wide range of assets:
 - Especially in the early part of the sample: Commodities (tulips, grain, sugar)
 - ▶ 19th century: Large *infrastructure* projects (railroads, canals)
 - Throughout the sample: Securities and real estate

II. Characteristics of asset price bubbles

- Bubbles occurred in a wide range of assets:
 - Especially in the early part of the sample: Commodities (tulips, grain, sugar)
 - ▶ 19th century: Large *infrastructure* projects (railroads, canals)
 - Throughout the sample: Securities and real estate
- Holders of assets:
 - In most instances, bubble assets were held widely
 - In a few cases bubble assets were only held by specific groups, such as specialized traders or wealthy individuals
 - Often *banks* were among the speculators

Economic environment

Bubbles …

- emerged when the stance of *monetary policy* was *expansive* (also: issuing of bank notes by private banks, gold discoveries)
- were accompanied by *lending booms*, often related to *financial innovation* (acceptance loans in 1763, securitization in 2007/2008), mutual reinforcement of lending booms and asset bubbles
- were sometimes fueled by *capital inflows* (Railway mania 1840s in England, German stock price bubble of 1927, Scandinavian crises 1991, US subprime crisis 2007-09)

I. Introduction

II. Characteristics of asset price bubbles

III. Severity of crises

IV. Policy responses

III. Severity of crises

- Crucial factor: Debt financing of bubbles
- ► Lending booms ⇒ severity increases
 - Examples: Tulipmania 1634-37 vs. crisis of 1763, dot-com crisis 2000 vs. Railway mania 1840s
 - Real-estate bubbles typically debt-financed & severe counterexample: Chicago real estate boom 1881-1883
- ► if also *banking crises* ⇒ severe recessions
 - if banks hold bubble assets *fire sales* amplify examples: crisis of 1763, Australian panic of 1893
 - ► bank balance sheets weaken ⇒ ground for a later crisis, example: German stock price bubble of 1927

I. Introduction

II. Characteristics of asset price bubbles

III. Severity of crises

IV. Policy responses

IV. Policy Responses

- Little empirical evidence on the effectiveness of policy responses
- There are only few episodes where policies were explicitly targeted at curbing asset prices
- This is especially true for *policy rate changes*, which were often driven by other considerations (depending on the central bank mandate, exchange rate regime etc.)
 - It is not possible to distinguish between *intentional* and *unintentional* measures
- Macroprudential interventions were typically targeted at curbing loan volumes

IV. Policy Responses

We distinguish between the following policies:

- 1. *Cleaning* = *only* cleaning: No significant policy reaction before the bursting of the bubble
- 2. *Leaning interest rate policies* = Increases in policy interest rates in the run-up phase of the bubble
- Macroprudential policies = All policy reactions using other tools than interest rates, such as loan-to-value ratios, quantity restrictions for lending, specific reserve requirements etc. (sometimes also referred to as quantity instruments)

Hypothesis 1: Pure cleaning is costly \checkmark

- Pure cleaning strategies are only found in relatively *immature* financial systems
- Example 1: Crisis of 1763
 - No authority felt responsible or was capable of mitigating the lending boom
 - Severe disruptions in the financial sector and the real economy
- Example 2: Australian panic of 1893
 - Boom in mining shares and land and the accompanying lending boom were not mitigated by any policy intervention
 - Burst of the bubble led to a deep depression and the breakdown of the financial system

Hypothesis 2: Leaning interest rate policies may mitigate crises (\checkmark)

- There are instances of successful leaning
- Example 1: Norwegian crisis of 1899
 - Early increase in interest rates seems to have mitigated the real estate bubble and may explain the relatively mild recession
- Example 2: Australian real estate bubble of 2002-04
 - Stepwise tightening of monetary policy
 - Housing prices decelerated without any severe disruption
- Evidence suggests that leaning in principle can be effective
- However, in most instances of leaning interest rate policies there were severe recessions nevertheless

Hypothesis 3: Leaning interest rate policy may be ineffective if it is too weak or comes too late \checkmark

- Interest rate increases too weak to curb the bubble
 - Example 1: Gründerkrise 1872/73
 - Interest increases were not sufficient to mitigate the boom in stocks and real estate
 - Example 2: US subprime housing bubble 2003-2010
 - Fed started raising rates in 2004, but housing prices continued to rise until 2006
- Interest rate increase came too late
 - Example 1: Railway mania 1840s
 - Bank of England reacted too late to speculation
 - Bursting followed by deep recession and one of the worst British banking panics
 - Example 2: US stock price bubble 1929
 - Discount rate was raised shortly before the bubble burst

Hypothesis 4: Leaning interest rate policy may be harmful if it is too strong (?)

- - Example: Japan's lost decade
 - Bank of Japan was criticized for having promoted the recession by pricking the bubble (Patrick 1998)
- Pricking not always lead into a recession,
 - Examples: Mississippi bubble 1719-20, dot-com bubble 1995-2001
- Problem: Counterfactual is unclear late leaning may still be better than allowing the bubble to expand further

Hypothesis 5: Macroprudential instruments may mitigate crises. (\checkmark)

- Macroprudential instruments were not used in the early episodes but have become more common since the 20th century and were sometimes quite successful
- Example 1: US real estate bubble 1920-26
 - Under the National Banking Act, loans were subject to loan-to-value restrictions of 50 percent (White 2009)
 - Total real estate lending was limited to 25 percent of a bank's capital
 - Most banks survived the bursting bubble relatively well, stability of the financial system was not threatened
- Example 2: Australian real estate bubble 2002-04
 - Higher capital requirements for certain loans, including home equity loans
 - Policy was accompanied by a leaning interest rate policy and appears to have been successful

- Lesson 1: Type of financing (debt vs. equity) matters more than the type of bubble assets
 - Main factors: Lending booms, high leverage, involvement of financial institutions

- Lesson 1: Type of financing (debt vs. equity) matters more than the type of bubble assets
 - Main factors: Lending booms, high leverage, involvement of financial institutions
- Lesson 2: "Cleaning up the mess" is unlikely to be optimal
 - Policy measures can be effective in mitigating crises
 - Cleaning strategy risks causing the next crisis

- Lesson 1: Type of financing (debt vs. equity) matters more than the type of bubble assets
 - Main factors: Lending booms, high leverage, involvement of financial institutions
- Lesson 2: "Cleaning up the mess" is unlikely to be optimal
 - Policy measures can be effective in mitigating crises
 - Cleaning strategy risks causing the next crisis
- Lesson 3: Timing and dosage are of the essence
 - Late interventions can be ineffective or even harmful
 - This calls for a continuous *macroprudential analysis* trying to detect the emergence of bubbles early on

- Lesson 1: Type of financing (debt vs. equity) matters more than the type of bubble assets
 - Main factors: Lending booms, high leverage, involvement of financial institutions
- Lesson 2: "Cleaning up the mess" is unlikely to be optimal
 - Policy measures can be effective in mitigating crises
 - Cleaning strategy risks causing the next crisis
- Lesson 3: Timing and dosage are of the essence
 - Late interventions can be ineffective or even harmful
 - This calls for a continuous *macroprudential analysis* trying to detect the emergence of bubbles early on
- Lesson 4: No instrument appears to be dominant to deal with asset price bubbles