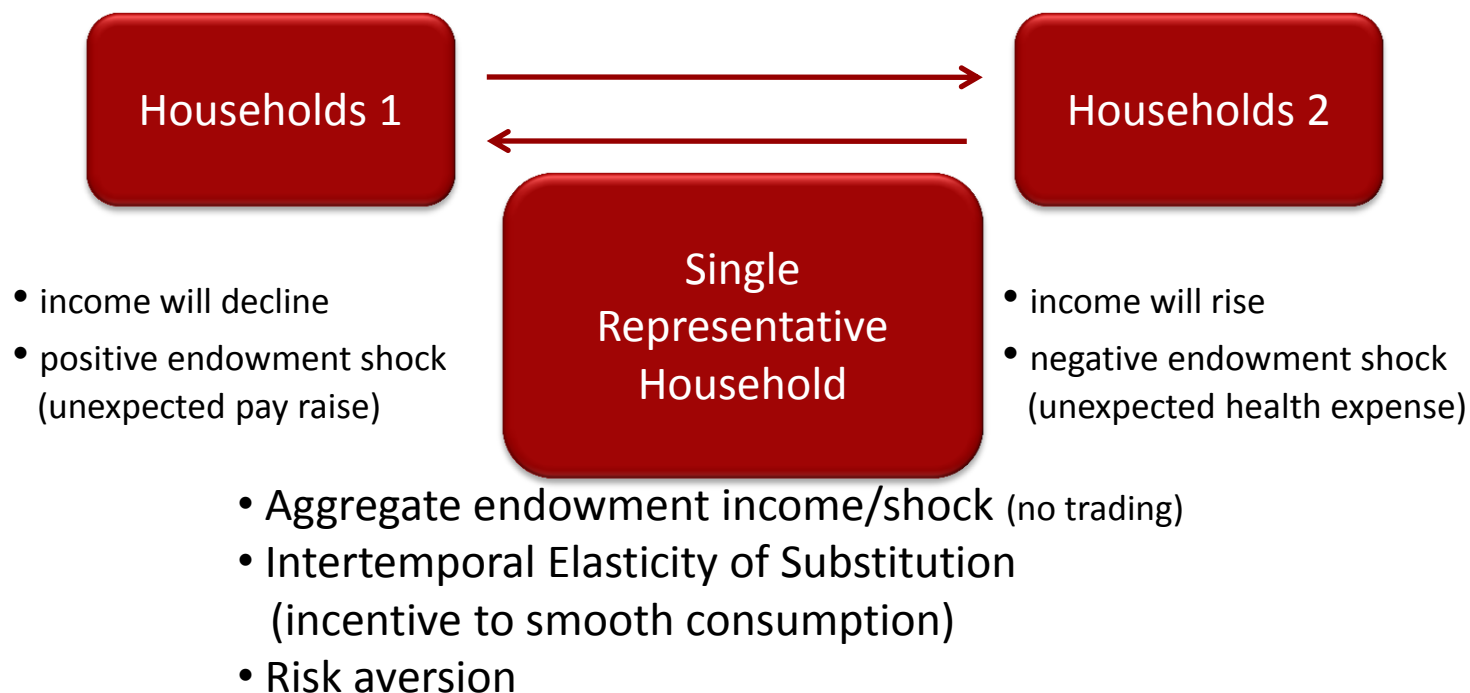


Markus K. Brunnermeier

LECTURE 12: “FRICTIONAL FINANCE”

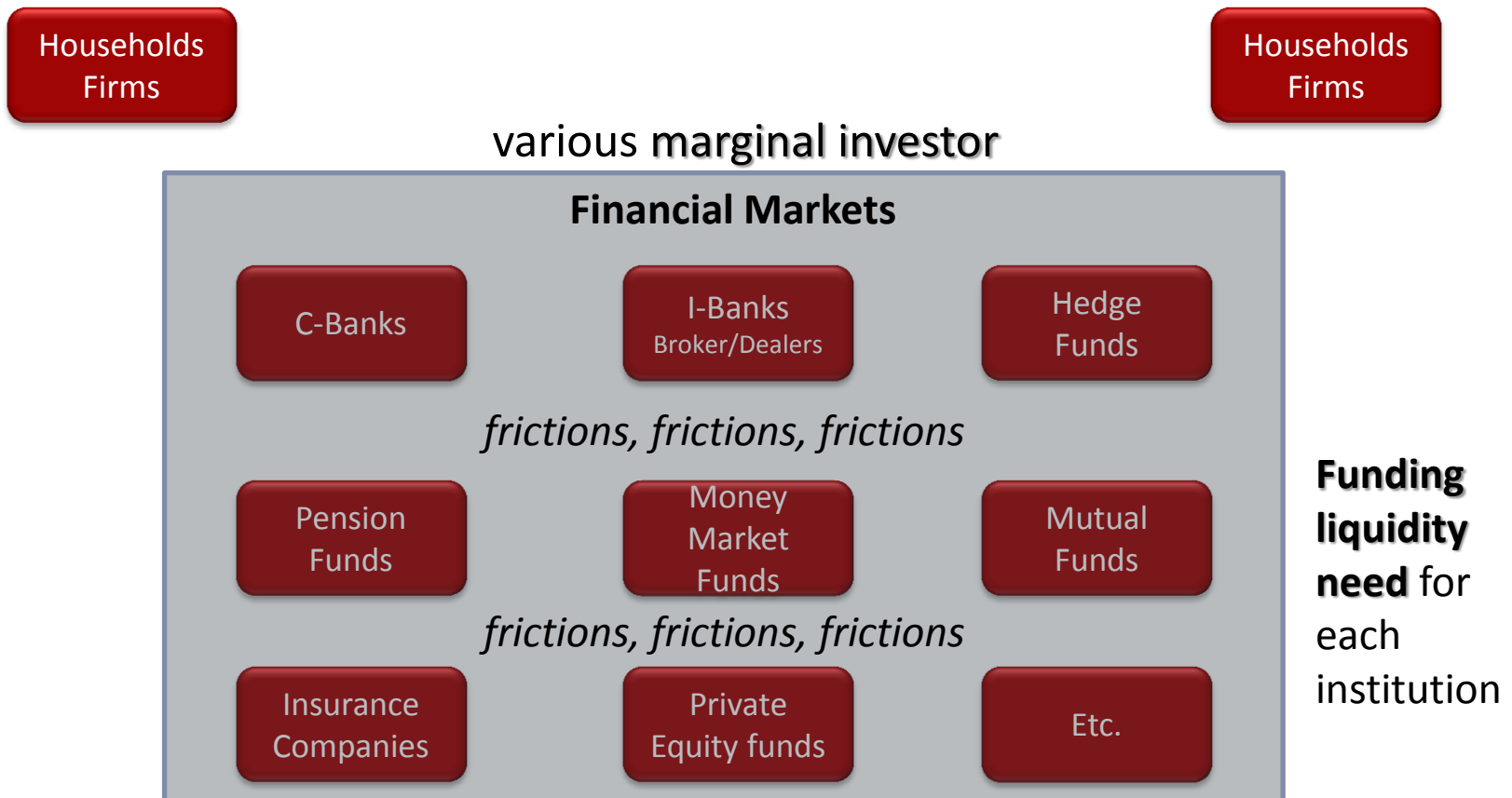
Frictionless Finance

- Endowment Economy



“Frictional Finance”

- Production Economy



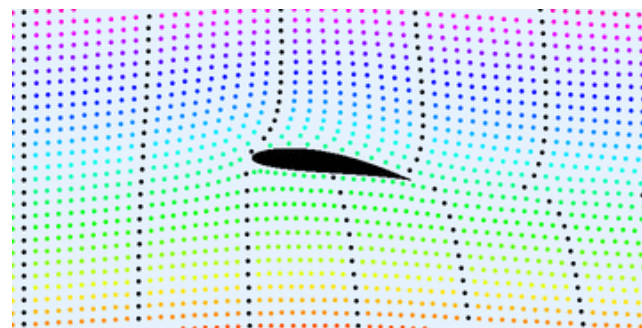
Analogy to Physics

Frictionless

- Physics
 - Gravity (Newton/Einstein)
 - Drop of stone = drop of feather
- Finance
 - Arrow-Debreu Finance
 - Law of one price
- **Good benchmark!**

Frictions

- Aviation



- Finance
 - Price impact/transaction costs
Market illiquidity
 - Collateral/margins/haircuts
Funding liquidity

Relative vs. Absolute Asset Pricing

- Relative asset pricing
 - No (risk-free) arbitrage \Rightarrow Bounds on Prices
- Absolute asset pricing
 - Needed whenever replication strategy is not perfect
 - Additional risk requires a risk premium
 - which needs to be priced!
 - Marginal investor \neq representative agent
 - Wealth/consumption of subgroup with expertise matters!

Forms of Frictions

1. Extra dollar costs
 2. Waiting costs due to search frictions
 3. quantity constraint \Rightarrow Lagrange multiplier λ
- Market Liquidity
 - Funding Liquidity

Leverage and Margins

- Financing a *long position* of $x_t^{j+} > 0$ shares at price $p_t^j = 100$:
 - Borrow \$90 dollar per share;
 - Margin/haircut: $m_t^{j+} = 100 - 90 = 10 \Rightarrow$ Capital use: $\$10x_t^{j+}$
- Financing a *short position* of $x_t^{j-} > 0$ shares:
 - Borrow securities, and lend collateral of \$110 dollar per share
 - Short-sell securities at price of 100
 - Margin/haircut: $m_t^{j-} = 110 - 100 = 10 \Rightarrow$ Capital use: $\$10x_t^{j-}$
- Positions frequently marked to market
 - payment of $x_t^j(p_t^j - p_{t-1}^j)$ plus interest
 - margins potentially adjusted – *more later on this*
- Margins/haircuts must be financed with capital:

$$\sum_j (x_t^{j+} m_t^{j+} + x_t^{j-} m_t^{j-}) \leq W_t \text{ where } x^j = x_t^{j+} - x_t^{j-}$$

with perfect cross-margining $M_t(x_t^1, \dots, x_t^J) \leq W_t$

Liquidity Concepts

A

L

Funding liquidity

- Can't **roll over** short term debt
- **Margin**-funding is recalled

A Liquidity Concepts L

Market liquidity

- Can only sell assets at **fire-sale prices**

Funding liquidity

- Can't **roll over** short term debt
- **Margin**-funding is recalled

Liquidity Concepts

A

L

Market liquidity

- Can only sell assets at **fire-sale prices**

Funding liquidity

- Can't **roll over** short term debt
- **Margin**-funding is recalled

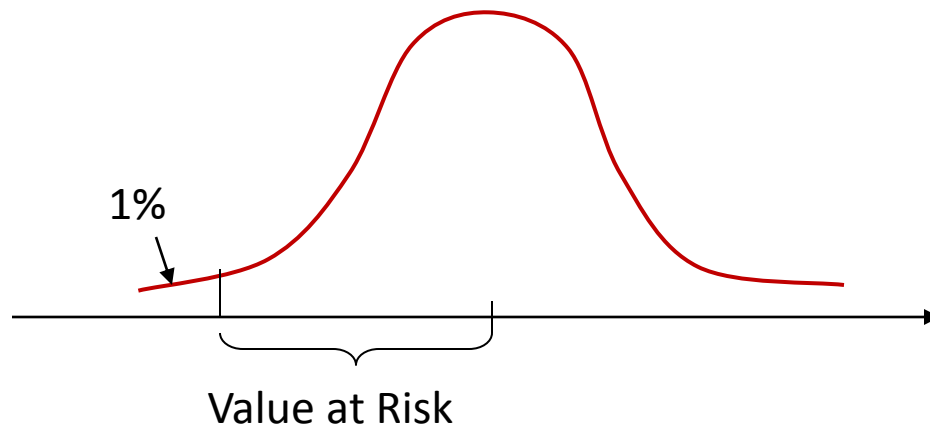
measures	quantity	price	quantity	price
static	Trading volume	Bid-ask	Unsecured vs. collateralize funding	TED spread (term spread)
		VIX Downside correlation	Haircuts/ margins/LTV	
dynamic			Debt maturity to <ul style="list-style-type: none"> • Asset maturity • Asset market liq 	

Market and Funding Liquidity

- Step 1:
 - exogenous margin requirement (funding liquidity)
 - Derive modified CAPM
- Step 2:
 - Endogenous margins as a function of future volatility
 - Liquidity spirals
(adverse feedback loops between market and funding liquidity)

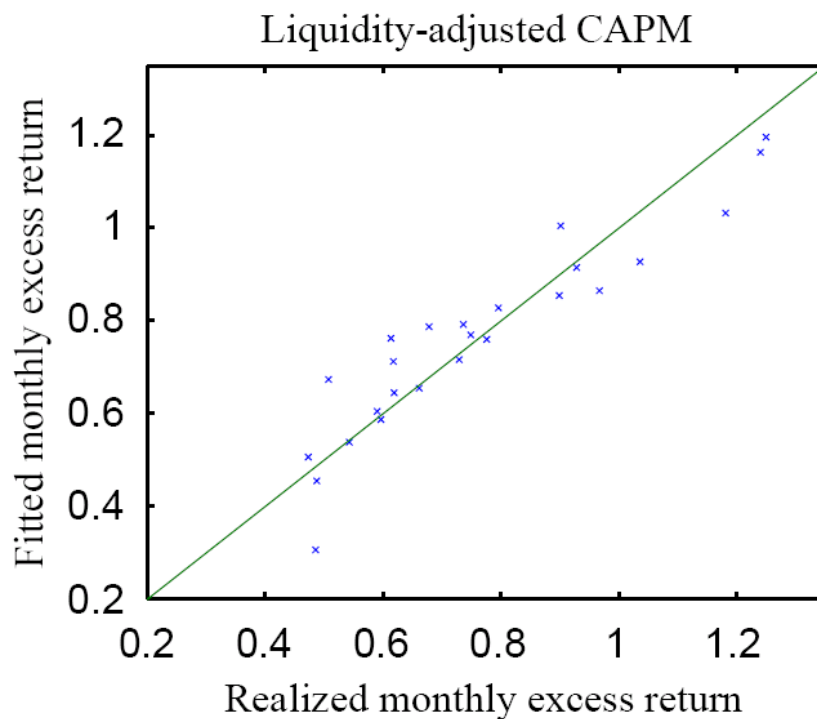
Margins – Value at Risk (VaR)

- How are margins set by brokers/exchanges?
 - Value at Risk: $\Pr[-(p_{t+1} - p_t) \geq m] = 1\%$



Exogenous Margin constraints

- Cross section of stocks better explained by liquidity-adjusted CAPM



Model of Funding Liquidity

- Overlapping generations economy:

$$\max_x x' (E_t[P_{t+1}] - (1 + r^f)P_t) - \frac{\gamma^i}{2} x' \Sigma_t x$$

- Portfolio constraint: $\sum_j m_t^j |x^j| P_t^j \leq W_t^i$
- Lagrange multiplier ψ

- Solution given by FOC

$$x^i = \frac{1}{\gamma^i} \Sigma_t^{-1} [E_t[P_{t+1}] - (1 + r^f)P_t - \psi_t D(m_t)P_t]$$

$D(\cdot)$ makes a vector into a diagonal matrix

Equilibrium

- Competitive equilibrium with net supply \bar{x}

$$\sum_i x^i = \bar{x}$$

- Equilibrium price, with $\frac{1}{\gamma} \equiv \sum_i \frac{1}{\gamma^i}$ and $\phi = \frac{\gamma}{\gamma^b}$

$$P_t = D(1 + r^f + \psi_t \phi m_t)^{-1} [E_t[P_{t+1}] - \gamma \Sigma_t \bar{x}]$$

Margin CAPM

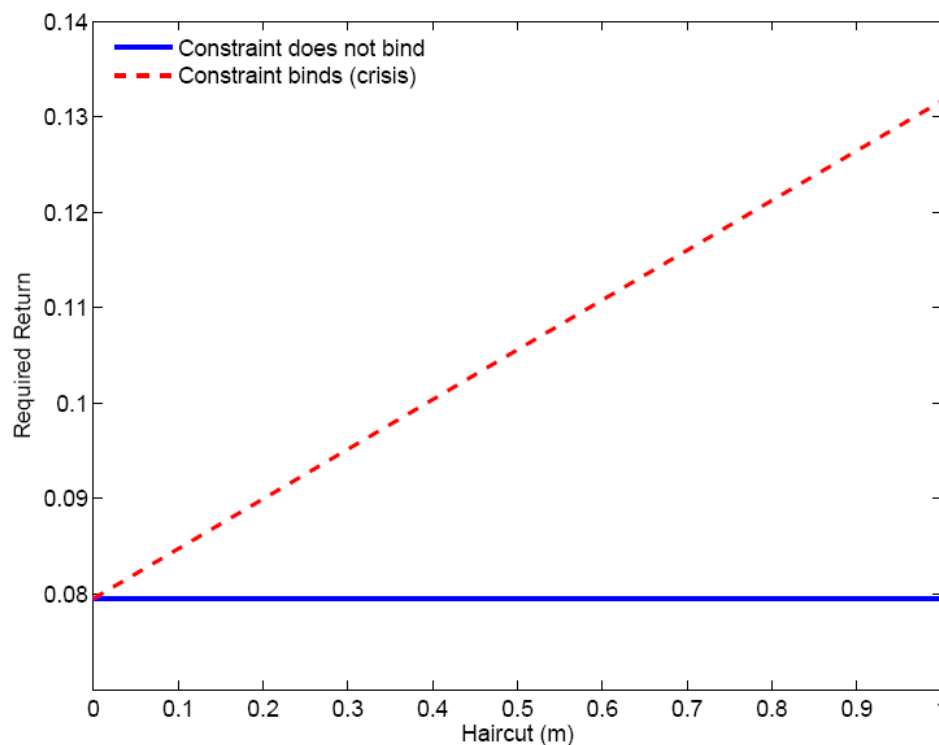
- Equilibrium required return

$$E_t[r_{t+1}^S] = r^f + \beta_t^S \lambda_t + \psi_t \phi_t m_t^S$$

- Lagrange multiplier ψ_t
- Fraction of constrained agents ϕ_t
- Margin requirement m_t
- Risk premium $\lambda_t = E_t[r_{t+1}^M] - r^f - \psi_t$

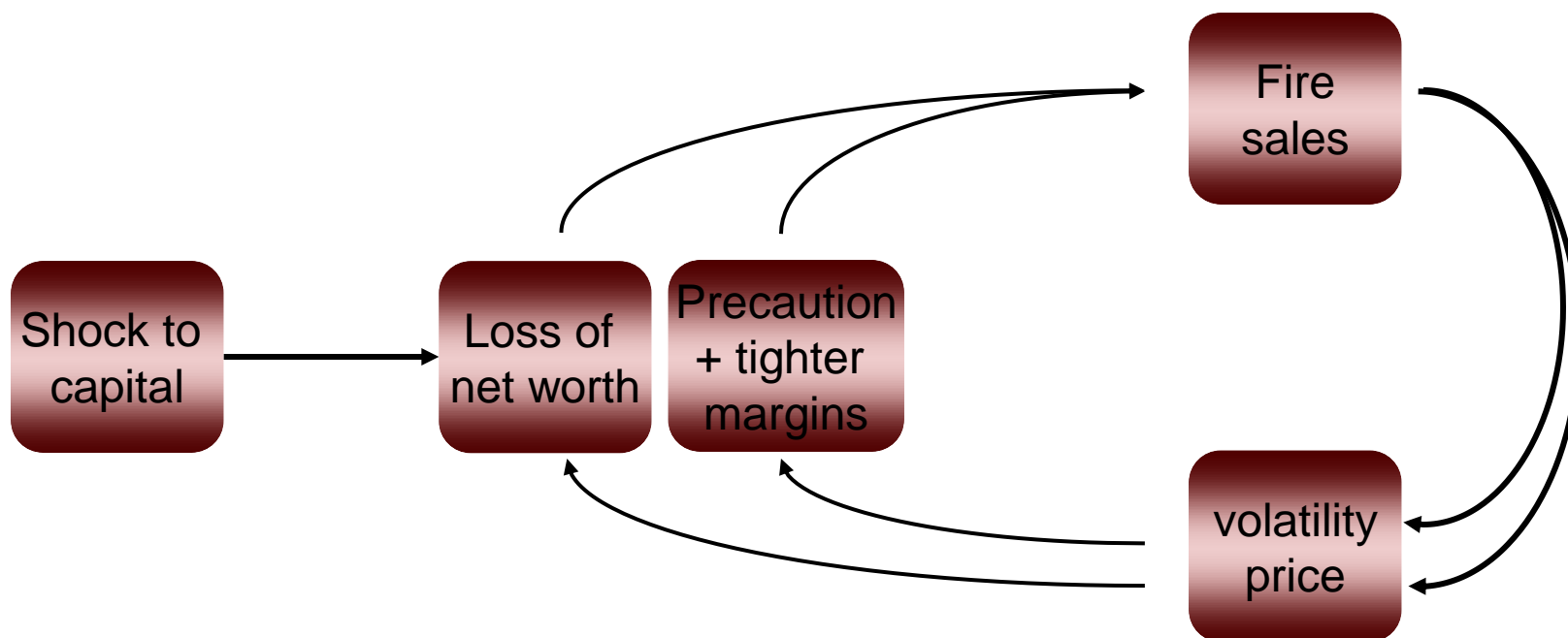
Margin CAPM

- For high margin securities, required return increases when balance sheets are constrained



Endogenous Margin Constraint

- Loss and Margin Spiral



Brunnermeier-Pedersen Model

- Time: $t = 0, 1, 2$
- One asset with final asset payoff v (later: assets $j=1, \dots, J$)
- Market illiquidity measure: $\Lambda_t = |E_t[v] - p_t|$
 (deviation from “fair value” due to selling/buying pressure)
- Agents
 - Initial customers with supply $S(z, E_t[v] - p_t)$ at $t = 1, 2$
 - Complementary customers’ demand $D(z, E_2[v] - p_2)$ at $t = 2$
 - Risk-neutral dealers provide *immediacy* and
 - face capital constraint

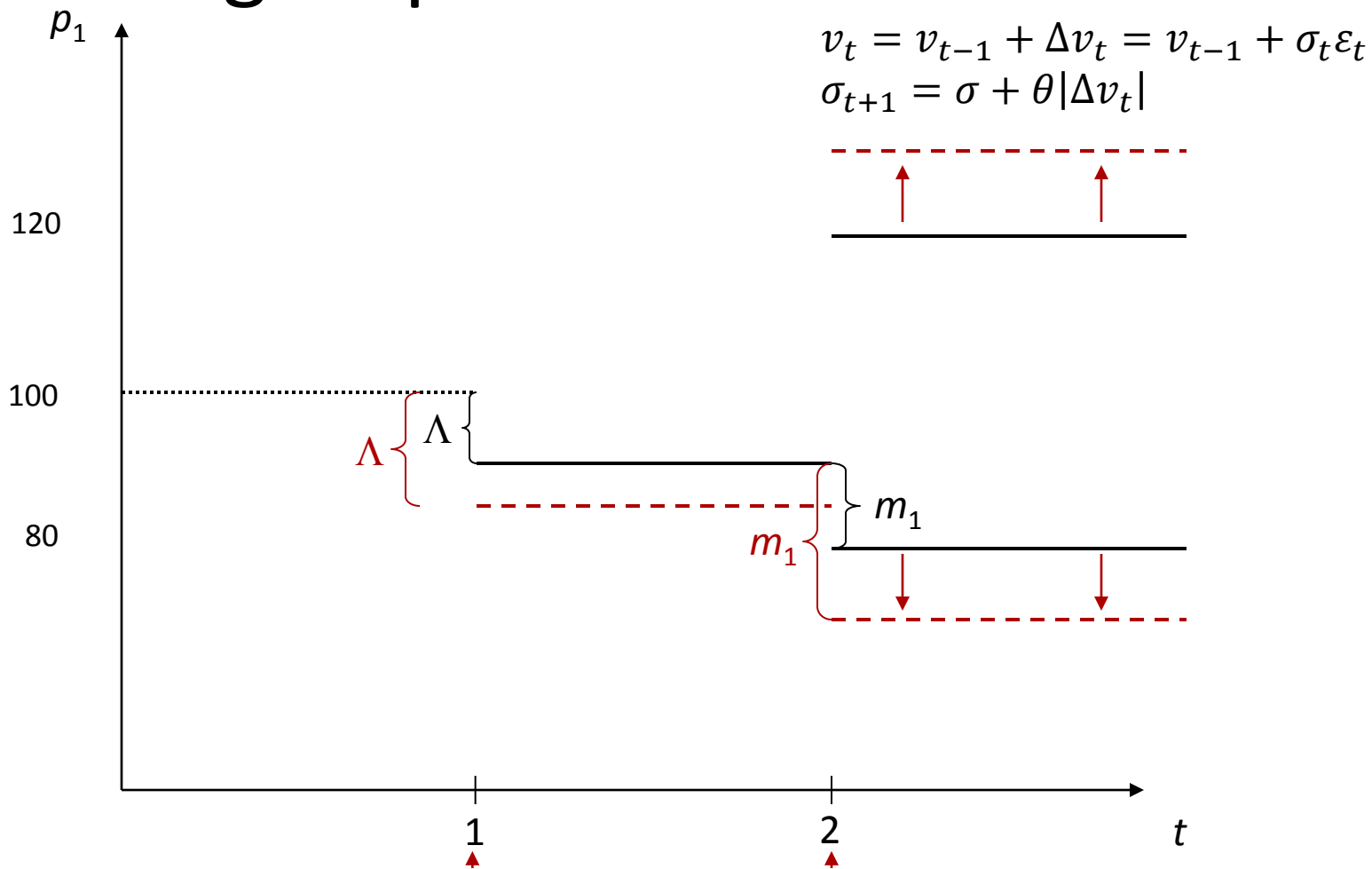
$$x_m(\sigma, \Lambda) \leq W(\Lambda) := \max \left\{ \underbrace{0, B}_{\text{cash}} + x_0 \underbrace{(E_1[v] - \Lambda)}_{\text{“price” of stock holding}} \right\}$$

Financiers' margin setting

- Margins are set based on Value-at-Risk
- Financiers do not know whether price move is due to
 - Likely, movement in fundamental
 - Rare, Selling/buying pressure by customers who suffered asynchronous endowment shocks.

$$m_1^{j+} = \Phi^{-1}(1 - \pi)\sigma_2 = \bar{\sigma} + \bar{\theta}|\Delta p_1| = m_1^{j-}$$

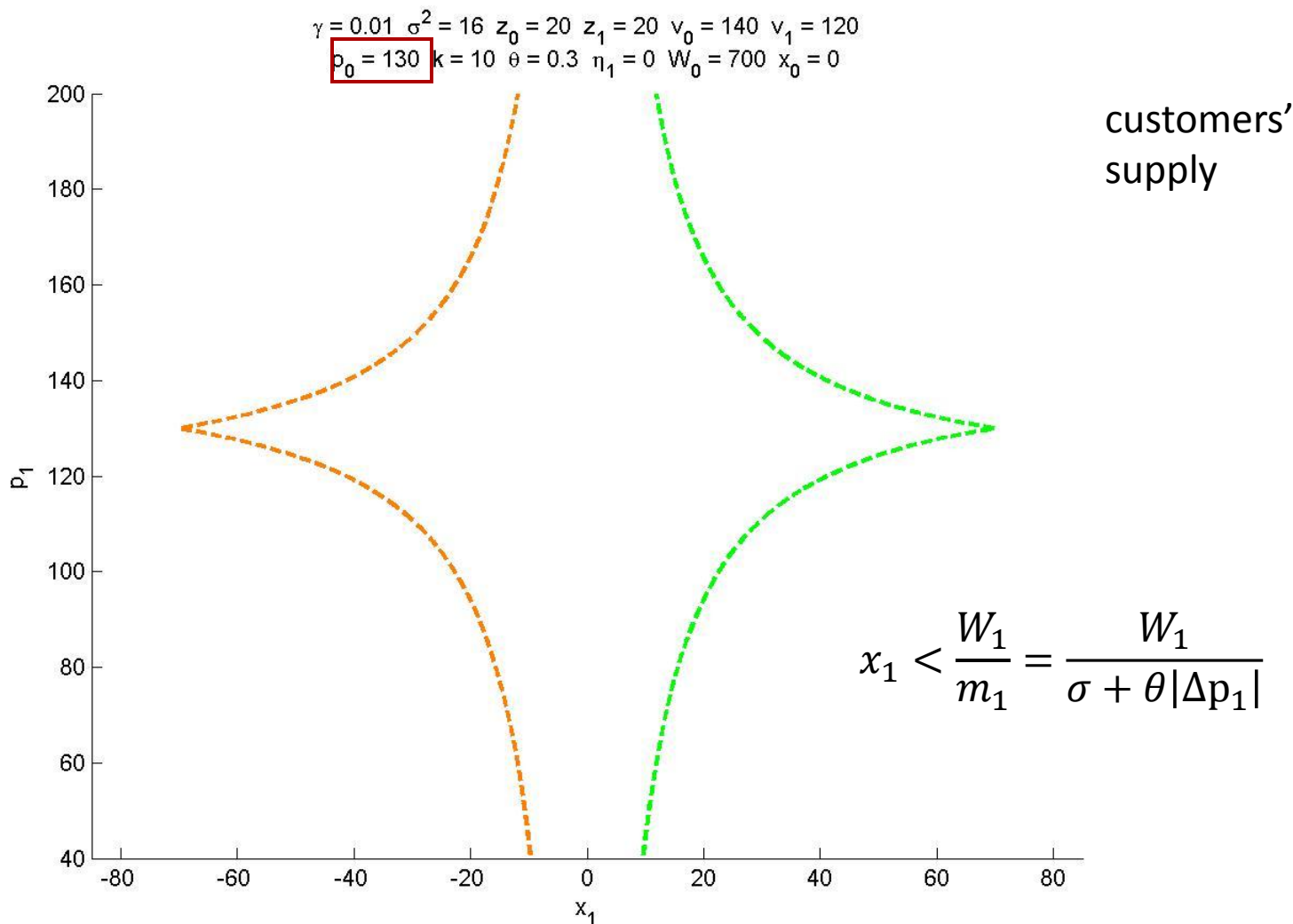
Margin Spiral – Increased Vol.



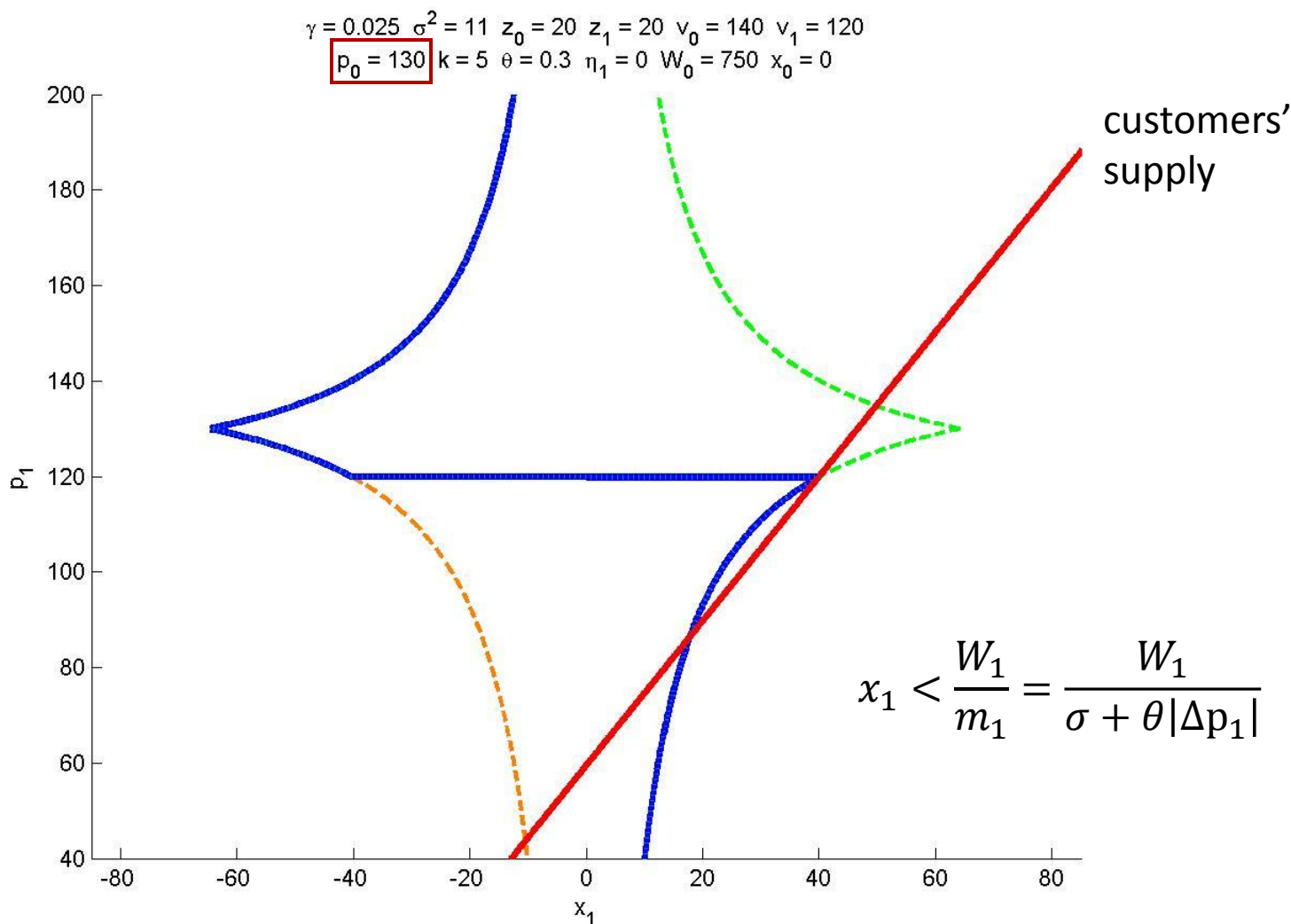
Selling pressure
initial customers

complementary
customers

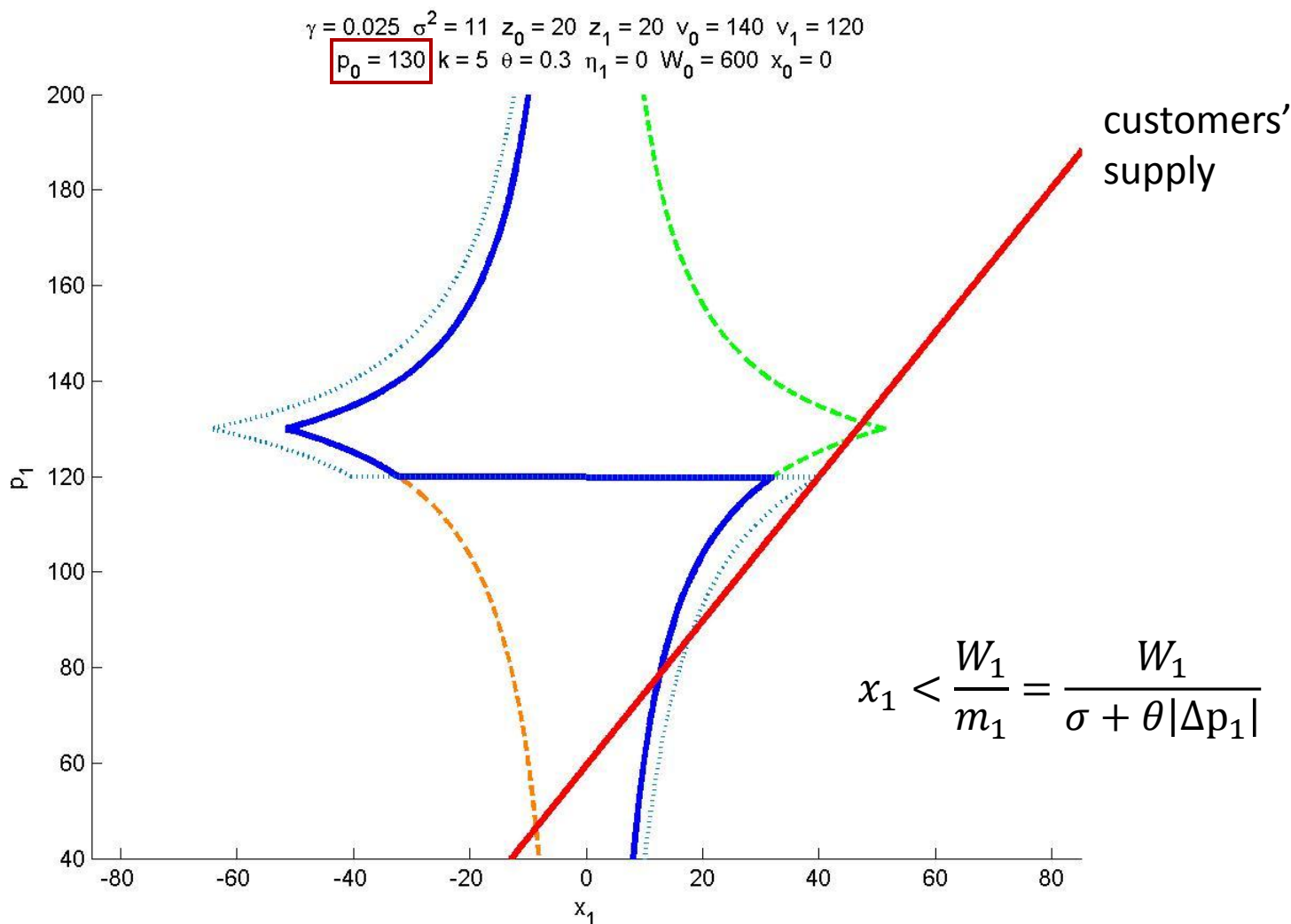
Margin Spiral – Increased Vol.



Margin Spiral – Increased Vol.



Margin Spiral – Increased Vol.



Multiple Assets

- Dealer maximizes expected profit per capital use

- Expected profit

$$E_1[v^j] - p^j = \Lambda^j$$

- Capital use

$$m^j$$

- Dealers

- Invest only in securities with highest ratio $\frac{\Lambda^j}{m^j}$

- Hence, illiquidity/margin ratio $\frac{\Lambda^j}{m^j}$ is constant

Commonality & Flight to Quality

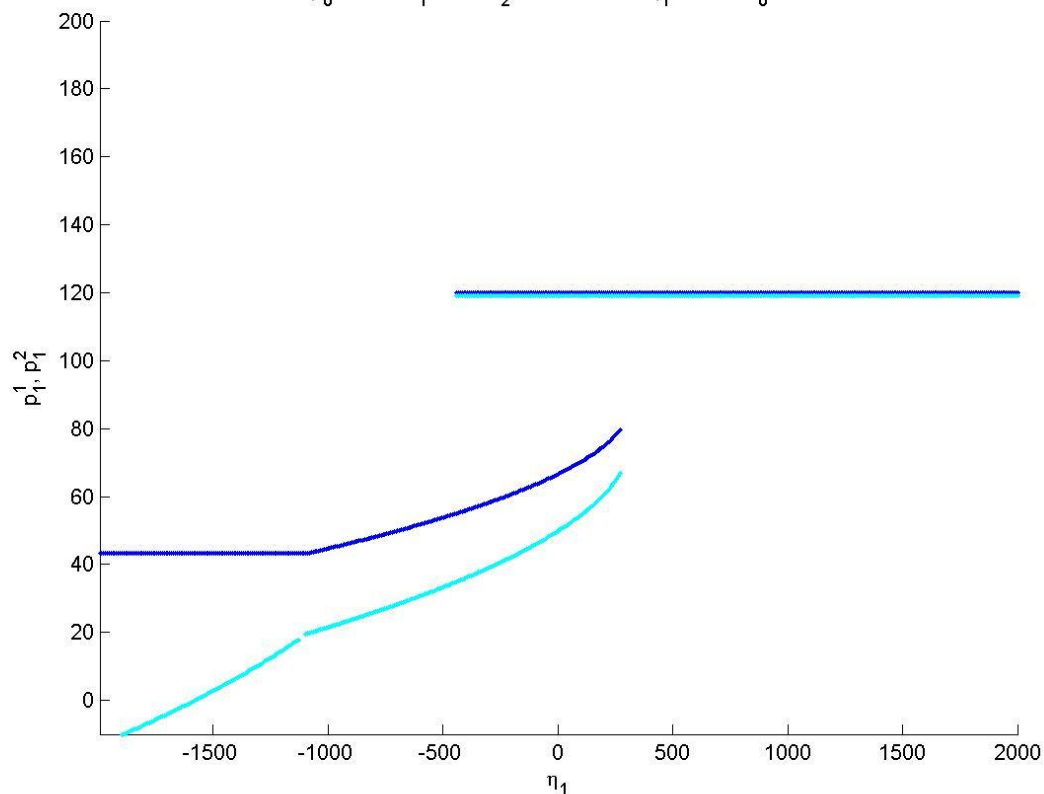
- Commonality
 - Since funding liquidity is driving common factor
- Flight to Quality
 - Quality=Liquidity
Assets with lower fund vol. have better liquidity
 - Flight
liquidity differential widens when funding liquidity becomes tight

Flight to Quality

$m^2 = \text{Volatility of Security 2} = 2 > 1 = \text{Volatility of Security 1} = m^1$

$$\gamma = 0.015 \quad z_0 = 20 \quad z_1 = 20 \quad v_0 = 140 \quad v_1 = 120$$

$$p_0 = 130 \quad \sigma_1 = 10 \quad \sigma_2 = 15 \quad \theta = 0.3 \quad \eta_1 = 2000 \quad x_0 = 0$$



Summary

- Financial Frictions matter
- Relative asset pricing \Rightarrow bounds on asset prices
- Marginal investor matters
 - Can vary from asset to asset (depending on expertise)
- Funding Liquidity constraint
 - \Rightarrow Lagrange multiplier modifies CAPM
- Market Liquidity is impaired
 - \Rightarrow feeds back to Funding Liquidity (collateral)